

Confidential Internal Worksheet:

Savings for Vermont Health Plans from Canadian Importation

this list is the result of submissions to NASHP by VT health plans of their top spend drugs that are 1) common to both health plans, and 2) drugs for which IASHP can access publicly available price/cost information. This worksheet is for internal plan purposes only. This worksheet is business confidential and should not be submitted to NASHP.

Brand name	Condition	Column A Current Plan Net Price <i>Net unit cost (after rebates and all other discounts). Please be sure to match price / units</i>	Column B Drug Utilization – 2Q FY 2018 utilization.	Column C Plan Total Net Spend <i>Multiply Column A ,plan net price by Column B</i>	Column D Canadian Price* <i>(in USD)</i>	Column E Canadian Price with mark up <i>NASHP-estimated 45% mark up for supply chain profit + costs (in USD)</i>	Column F Plan Net Spend: Canadian Imports <i>Multiply Canadian price with mark up (E) by utilization from 2Q FY 2018 (B)</i>	Column G Plan Savings from Canadian Importation <i>Subtract F -- Plan Net Spend with Canadian price (with mark up) -- from actual Plan Net Spend (C)</i>
NUVARING (ring) 00052027303 Merck & Co	Contraception				\$11.04/ ring	\$16.01/ring		
SPIRIVA HANDIHALER (18 MCG Capsule) 00597007541 Boehringer Ingelheim	COPD				\$1.29/ capsule	\$1.87/ capsule		
JANUVIA (100 MG tablet) 00006027731 Merck & Co	Diabetes – Type 2				\$1.97/ tablet	\$2.86/tablet		
LANTUS SOLOSTAR (100U/ML) 00088221905 Sanofi-Aventis LLC	Diabetes (insulin)				\$4.40/ML ¹	\$6.38/ML		
NOVOLOG/NOVORAPID (100 U/ML) 00169750111 NovoNordisk	Diabetes (insulin)				\$1.90/ML ²	\$2.76/ML		
NOVOLOG FLEXPEN/NOVORAPID FLEXTOUCH (100U/ML pen) 00169633910 NovoNordisk	Diabetes (insulin)				\$2.54/ML ³	\$3.68/ML		
HARVONI (90-400 MG tablet) 61958180101 Gilead Sciences, Inc.	Hepatitis C				\$598.22/ tablet	\$867.42/tablet		
TRUVADA (200 MG-300 MG tablet) 61958070101 Gilead Sciences, Inc.	HIV (PrEP)				\$19.58/ tablet	\$28.39/tablet		

TRIUMEQ (600-50-300 MG tablet) 49702023113 ViiV Healthcare	HIV/AIDS				\$30.42/ tablet	\$44.11/tablet		
COPAXONE (20 MG/ML syringe) 68546031730 Teva	Multiple Sclerosis				\$32.40/ syringe	\$46.98/syringe		
GILENYA (0.5 MG capsule) 00078060715 Novartis	Multiple Sclerosis				\$63.87/ capsule	\$92.61/capsule		
TECFIDERA (240 MG capsule) 64406000602 Biogen	Multiple Sclerosis				\$19.11 capsule	\$27.71/capsule		
GLATIRAMER ACETATE (20 MG/ML Syringe) 00378696093 Generic	Multiple Sclerosis				\$24.30/ syringe	\$35.24/syringe		
OTEZLA (30 MG tablet) 59572063106 Celgene	Psoriasis, Arthritis				\$14.18/ tablet	\$20.56/tablet		
XELJANZ (5 MG tablet) 00069100101 Pfizer	Arthritis, Colitis				\$17.32/ tablet	\$25.11/tablet		
ELIQUIS (5 MG tablet) 00003089421 Bristol-Myers Squibb	VTE Prevention				\$1.20/ tablet	\$1.74/tablet		
ZYTIGA (250 MG tablet) 57894019506 Johnson & Johnson	Cancer				\$21.25 tablet	\$30.81/tablet		
							<u>SAVINGS:</u>	<i>Enter total Q2 FY 2018 savings here</i>

Canadian prices from Quebec Public Drug Program List, converted to US dollars at 0.75 Canadian dollars to 1.0 U.S. dollar.

- Quebec price is listed CAN\$88.12 for 15 ML; Price was converted to U.S. dollars then divided by 15 to represent 1 ML

- Quebec price is listed CAN\$25.37 for 10 ML; Price was converted to U.S. dollars then divided by 10 to represent 1 ML

- Quebec price is listed CAN\$50.79 for 15 ML; Price was converted to U.S. dollars then divided by 15 to represent 1 ML