



Ambassador Robert E. Lighthizer
United States Trade Representative
600 17th St, NW
Washington, DC 20006

January 10, 2018

Dear Ambassador Lighthizer:

We collectively are twenty-seven metal structure manufacturers that are part of the CSPV solar value chain. We strongly oppose the use of tariffs on solar modules in the current 201 case.

Our companies and our domestic suppliers support more than 5,700 manufacturing jobs across America. The metal structures we produce literally hold solar energy systems together and are one of the three major manufactured products in a solar system:

- *Modules* (convert light to electricity)
- *Advanced electronics* (convert direct current (DC) to alternating current (AC) electricity; increase the power production from modules; provide measurements and controls)
- *Mounting structures* (typically metal and physically support the solar power plant on the ground or a roof)

Much of the coverage of this case has focused on module manufacturing and retaining some of its presence in the U.S. We write to emphasize that we are manufacturing today one of the three pillars of manufactured products for the solar industry and we are doing so in America. As the industry grows, we intend to continue to hire thousands of U.S. workers.

Such growth is gravely threatened by high levels of tariffs in this trade case. We collectively ask that you consider the impact of demand destruction from high tariffs on our manufacturing business. We want to continue to manufacture competitive, high-quality products in the U.S. for U.S. customers, rather than cutting operations or laying off workers. On behalf of our 5,700 workers and the many more we plan to hire in the coming years, make the right choice in avoiding tariffs on solar modules and allowing us and the solar sector to continue to thrive.

Sincerely,



Constantino Nicolaou
Chief Executive Officer
PanelClaw, Inc.
1570 Osgood Street, Suite 2100
North Andover, MA 01845

Mathias Muther
Chief Executive Officer
Aerocompact
901A Matthews Mint Hill Road
Matthews, NC 28105

Ron Corio
Chief Executive Officer & Founder
Array Technologies, Inc.
3901 Midway Place NE
Albuquerque, NM 87109

Brian Stearns
Chief Executive Officer
EcoFasten Solar
4741 West Polk Street
Phoenix, AZ 85043

Andrew Worden
Chief Executive Officer
GameChange Solar
730 Fifth Avenue, 16th Floor
New York, NY 10019

Kai Stephan
Chief Executive Officer
Pegasus Solar, Inc.
100 West Ohio Avenue
Richmond, CA 94804

Lyle Rawlings
Owner & Chief Executive Officer
Advanced Solar Products
270 South Main Street, Suite 203
Flemington, NJ 08822

Joel Stanley
Founder
Anchor Products LLC
1101 Lavaca Trail
Colleyville, TX 76034

Bill Taylor
Chief Executive Officer
DCE Solar
13420 Reese Boulevard West
Huntersville, NC 28078

Ted Capossela
Chief Executive Officer
Ecolibrium Solar, Inc.
244 West State Street
Athens, OH 45701

Dan Shugar
Chief Executive Officer & Founder
NexTracker
6200 Paseo Padre Parkway
Fremont, CA 94555

Michael Maulick
President & Chief Executive Officer
SunLink Corporation
2 Belvedere Place, Suite 210
Mill Valley, CA 94941

William Kim
Chief Executive Officer
IronRidge
1495 Zephyr Avenue
Hayward, CA 94544

Claudia Wentworth
Chief Executive Officer
Quick Mount PV
2700 Mitchell Drive
Walnut Creek, CA 94598

R.M. Haddock
Chief Executive Officer
Metal Roof Innovations, Ltd. dba S-5!
8750 Walker Road
Colorado Springs, CO 80908

Troy Tyler
Chief Executive Officer
Smash Solar, Inc.
1140 Harbour Way South
Richmond, CA 94804

Kenneth A. Mack II
President & Chief Executive Officer
Solar FlexRack
3207 Innovation Place
Youngstown, OH 44509

Tony Liu
President & Founder
Sunmodo Corporation
14800 NE 65th Street
Vancouver, WA 98682

Ryan C. Reid
President & Chief Executive Officer
TerraSmart
9530 Marketplace Road, suite 203
Fort Meyers, FL 33912

Peter Lorenz
Chief Executive Officer
Unirac, Inc.
1411 Broadway Boulevard NE
Albuquerque, NM 87102

Gary Schuster
President & Chief Executive Officer
OMCO
30396 Lakeland Blvd.
Wickliffe, OH 44092

Bill Vietas
President
RBI Solar, Inc.
5513 Vine Street
Cincinnati, OH 45217

Russell Schmit
President & Chief Executive Officer
Schletter Inc.
1001 Commerce Center Drive
Shelby, NC 28150

Chris Oestreich
Vice President and General Manager
SnapNrack Solar Mounting Solutions
775 Fiero Lane Suite 200
San Luis Obispo, CA 93401

Elie Rothschild
Chief Executive Officer
Sollega, Inc.
2480 Mission Street #107B
San Francisco, CA 94110

Leila Madrone
Chief Executive Officer & Founder
Sunfolding, Inc.
3101 20th Street
San Francisco, CA 94110

Dr. Leslie G. Fritzemeier
President & Chief Executive Officer
Tessolar Inc.
106 North Hancock Street
Lexington, MA 02420

